

Innovation  
*for a* Better Life

3Q '22 Earnings  
LG Corp. IR



## **Contents**

---

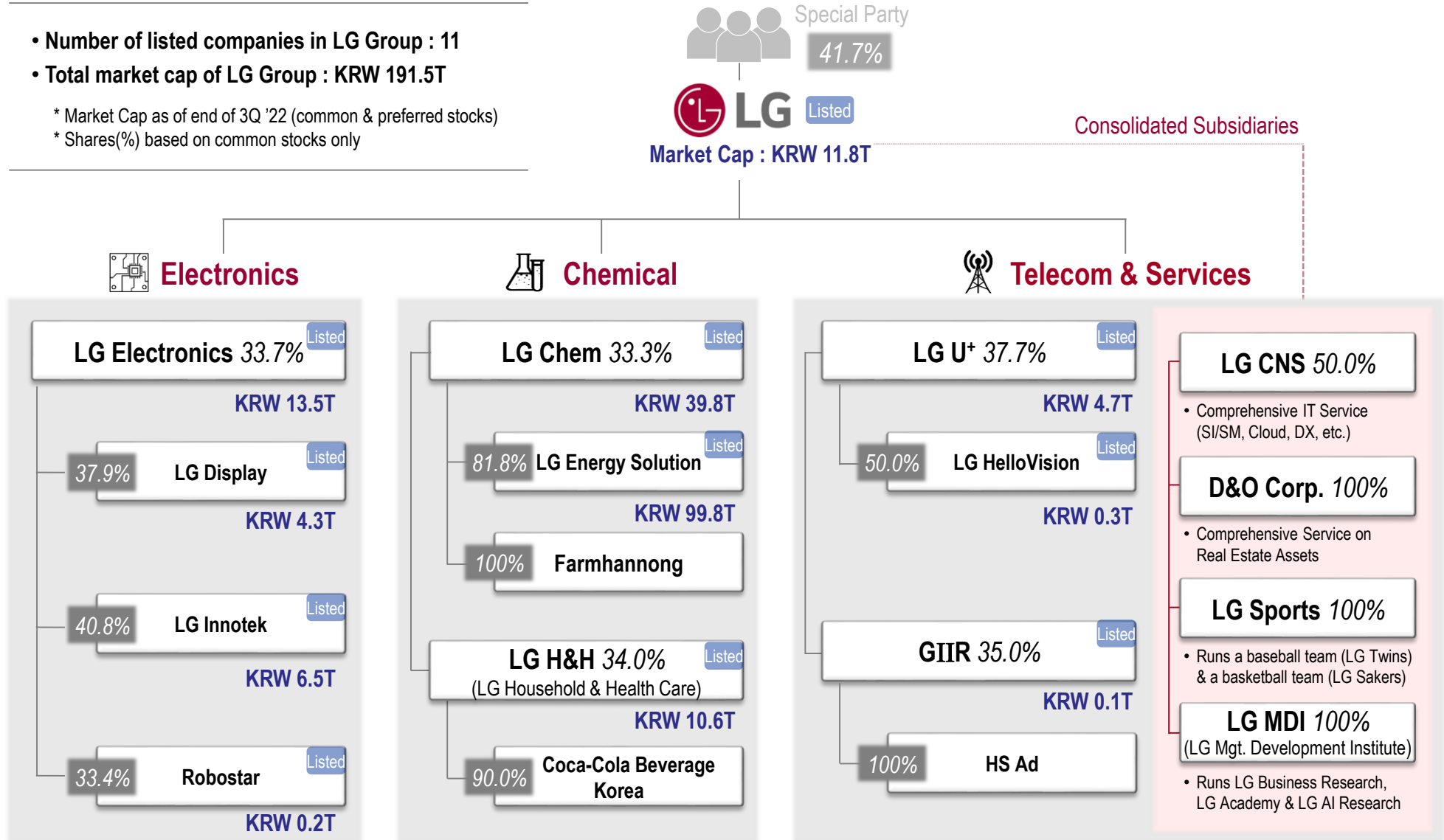
- 1. Holding Structure**
- 2. Earnings Overview**
- 3. ESG**
- 4. Capital Allocation**

# Holding Structure

- Number of listed companies in LG Group : 11
- Total market cap of LG Group : KRW 191.5T

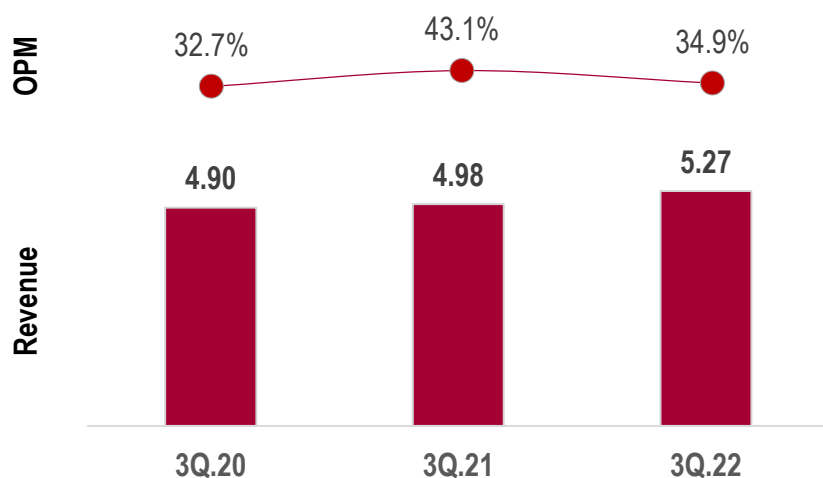
\* Market Cap as of end of 3Q '22 (common & preferred stocks)

\* Shares(%) based on common stocks only



### Consolidated Income Statement (Accumulated)

(Unit : KRW T)

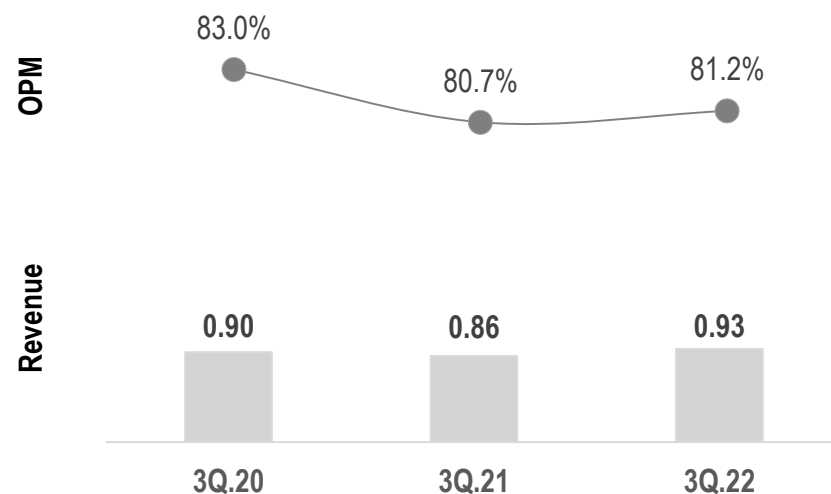


#### Summary

- 3Q.22 consolidated revenue increased by 6% YoY to ₩5.27T
- 3Q.22 consolidated OP declined by 14% YoY to ₩1.84T
  - ➔ Mainly due to decrease in equity method gains from chemical business sector: profitability deterioration in the petrochemical and luxury cosmetics business

### Separate Income Statement (Accumulated)

(Unit : KRW T)



#### Summary

- 3Q.22 separate revenue increased 8% YoY to ₩935B
  - ➔ Dividend income recorded ₩567B, 9% increased YoY
  - Royalties income recorded ₩266B, 8% increased YoY
  - Rental revenue recorded ₩101B, 4% increased YoY
- 3Q.22 separate OP recorded ₩759B (9% increase YoY) due to increased revenue(sales) and stable cost management

### Financial Statement Summary (Consolidated)

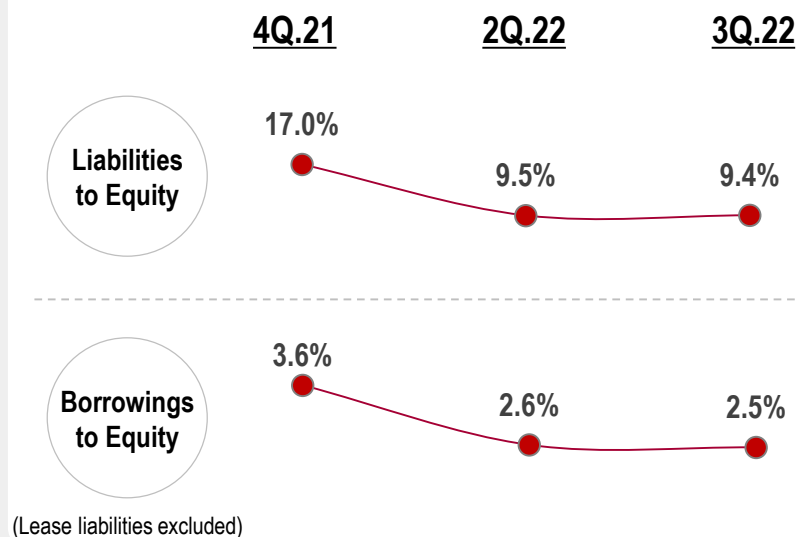
(Unit : KRW T)

	4Q.21	2Q.22	3Q.22
<b>Assets</b>	<b><u>25.7</u></b>	<b><u>28.9</u></b>	<b><u>30.0</u></b>
Cashable Assets *	2.9	2.6	2.6
<b>Liabilities</b>	<b><u>3.7</u></b>	<b><u>2.5</u></b>	<b><u>2.6</u></b>
Borrowings	0.8	0.7	0.7
<b>Equity</b>	<b><u>22.0</u></b>	<b><u>26.4</u></b>	<b><u>27.4</u></b>

\* Cashable Assets = Cash & Cash Equivalents + Bank Deposits

\* LG Corp.'s cashable assets on a standalone basis at the end of 3Q22 was KRW 1.6T.  
(Excluding KRW 0.35T of buyback deposit)

### Leverage Ratio



#### Summary

- Assets increased by ₩4.3T compared to 4Q.21 end due to increase of investments in associates driven by LGES IPO.
- Liabilities decreased by ₩1.1T compared to 4Q.21 end due to D&O Corp.'s stake sales in its subsidiaries & reduction of LG CNS' account payables
- Consolidated liabilities-to-equity ratios and borrowings-to-equity ratios have declined for three consecutive quarters

# Earnings Overview

LG Affiliates



## Electronics



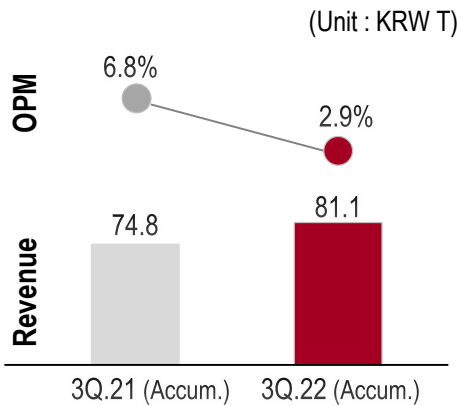
## Chemical



## Telecom & Services

Revenue \*  
&  
OPM

Key  
Message

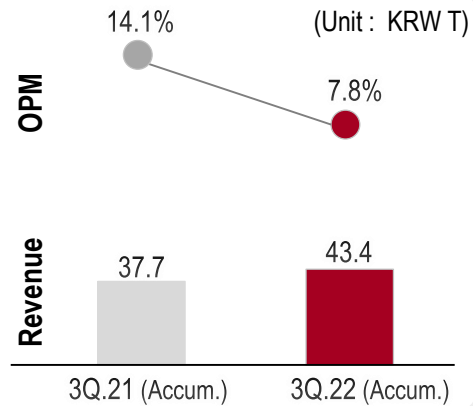


### Revenue

- Growth in vehicle components solutions business and LG Innotek's remarkable performance(+)

### OPM

- Slowing growth in home appliance biz, falling demand for TV & panels(-)

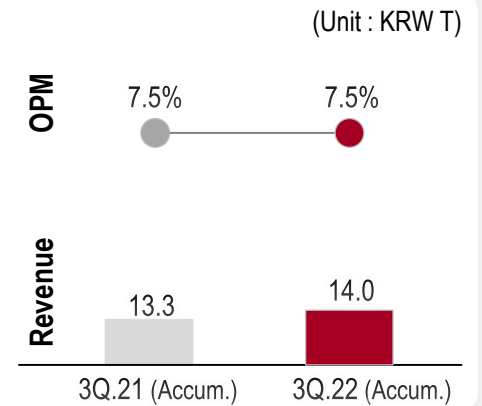


### Revenue

- Growth in advanced materials biz such as cathodes & increasing sales of LGES(+)

### OPM

- Decreased petrochemical margin and China lockdown impact on cosmetics biz(-)



### Revenue

- Sales growth of LG Corp.'s consolidated subsidiaries such as LG CNS and D&O, due to less impact of COVID(+)

### OPM

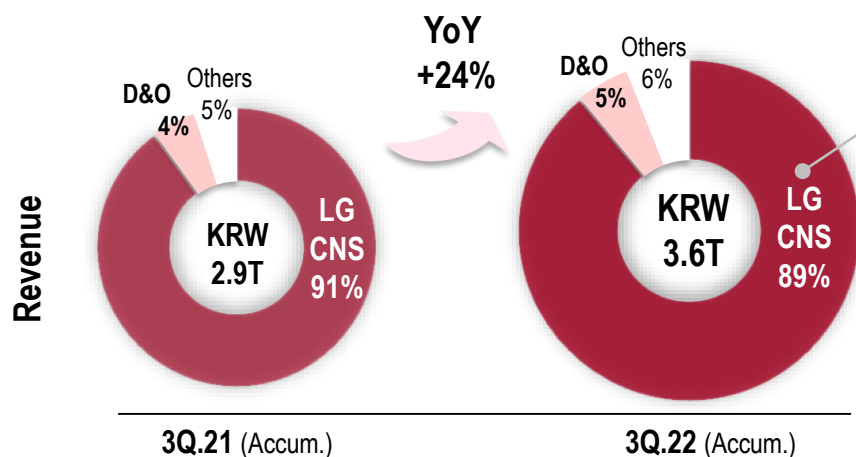
- Telco-driven stable profitability and efficient expense management(+)

\* Based on global simple sum of each business

# Earnings Overview

Consolidated Subsidiaries

## Business Performance



## Operating Profit

(Unit : KRW B)

	3Q.21 (Accum.)	YoY	3Q.22 (Accum.)
• LG CNS	200.4	+47.2	247.6
• D&O	Δ24.9	+31.8	6.9
• Others	Δ0.5	+8.8	8.3
<b>Total</b>	<b>175.0</b>	<b>+50%↑</b>	<b>262.8</b>

## Highlights

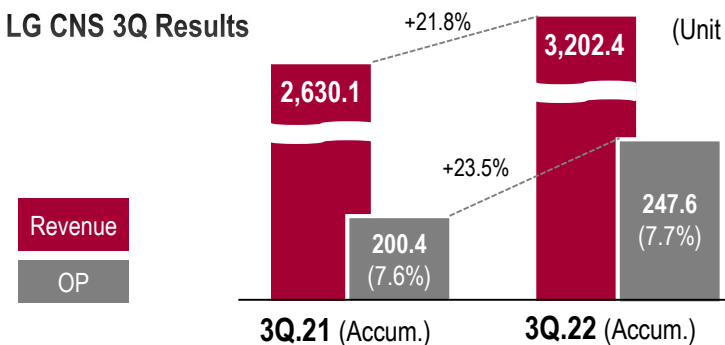
### LG CNS Annual Performance

(Unit : KRW B)

Category	'18	'19	'20	'21
Revenue	3,118	3,283	3,361	4,143
Operating Profit	187	213	246	329
OPM	6.0%	6.5%	7.3%	7.9%

### LG CNS 3Q Results

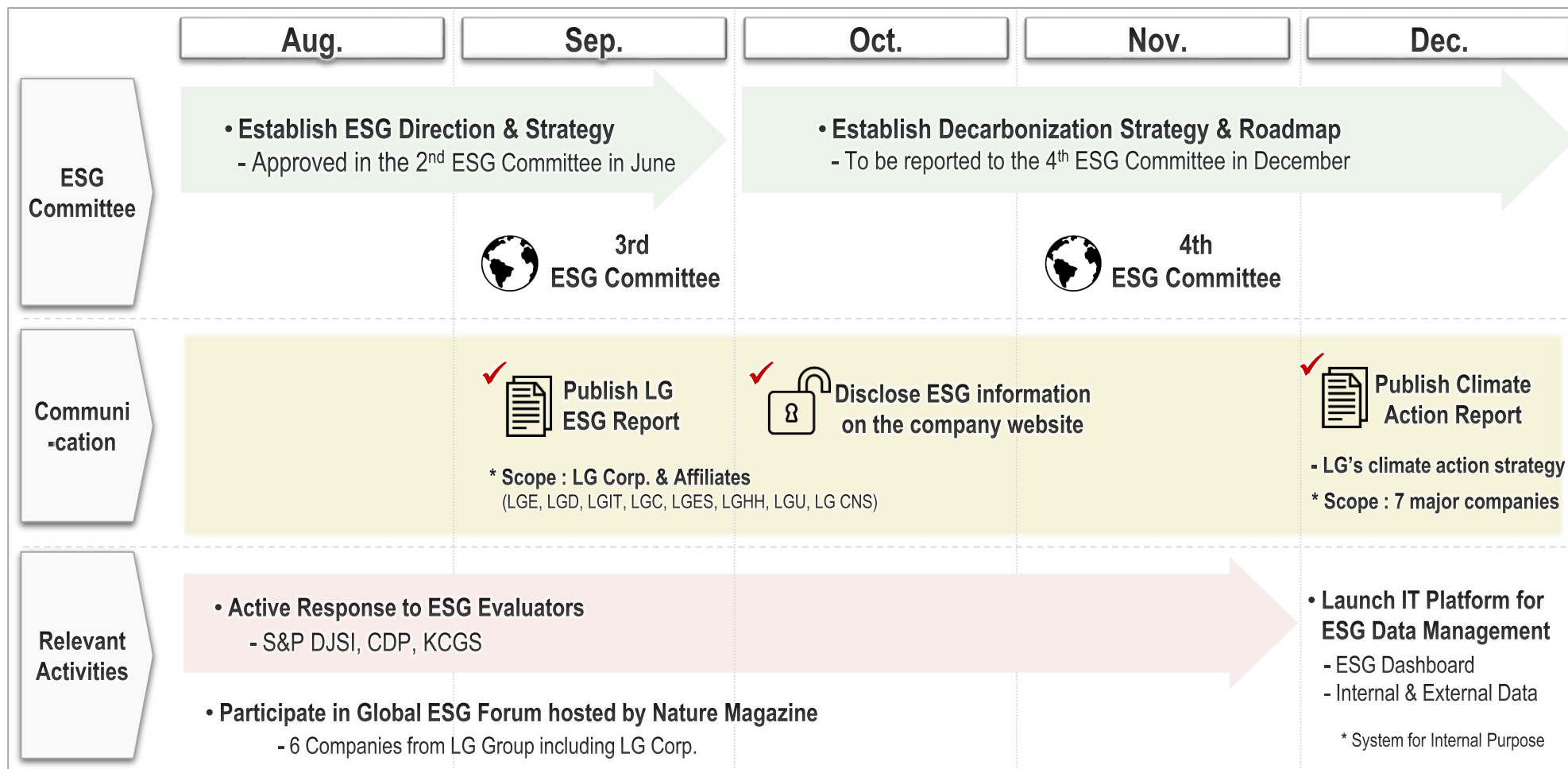
(Unit : KRW B)



### Summary

- LG CNS' strong performance continues, owing to increased captive IT investments and growing non-captive sales, showing 22% sales increase & 24% OP increase YoY
- D&O and other consolidated subsidiaries also showing better performance compared to the previous year due to decreased impact of COVID

- In the second half of 2022, ESG management activities and key performances were disclosed through LG Corp.'s ESG report and website, and major tasks were & will be approved by the ESG committee and the BOD.





- ESG is embedded in LG's management philosophy and we pursue sustainable future through balanced values.

## ESG Vision

### Our Legacy

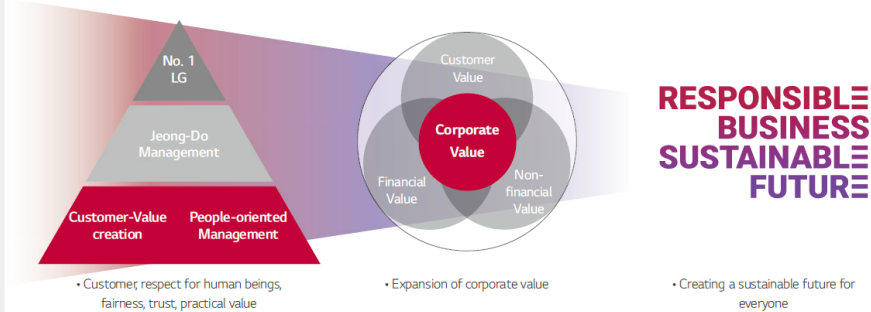
LG Way

### LG's ESG Management

Seeking balance of values

### ESG Mgt. Direction

'Responsible Business,  
Sustainable Future'



### LG Group ESG Report

(Disclosed in Sep. '22)

- In accordance with 'Global Reporting Initiatives'
- Suggested LG group's ESG Data Mgt. standards

※ Reports can be downloaded through :

- English : <https://www.lgcorp.com/csr/sustainability>

- Korean : <https://www.lg.co.kr/csr/sustainability>

## ESG Strategy

I

### Fundamental Enhancing for Balanced Performance

- Strengthening the ESG foundation to create a balanced performance (Metrics, Data Management, Policy Establishment & Risk Management)

II

### Ecosystem Building for Collective Impact

- Building an ESG ecosystem that leads to greater change (Internal Cooperation, Strengthening ESG Disclosure & Communication)

III

### Business Reshaping for Future Value

- Changing the way we do business to stay competitive in the future (Carbon Reduction Strategy & Mgt., ESG Risk Review on Future Investments)

### Enhanced ESG Data Management

- Accurate management of non-financial data and sensing ESG issues
- Defining standards for integration of group ESG data in LG ESG Report
- Internal ESG IT platform for data gathering & analysis under development to better support management decisions (to be launched early '23)

- We've built foundation for ESG mgt. by establishing **ESG strategy** and publishing our first **ESG Report** in 2022.
- We will implement concrete ESG tasks and monitor relevant **performance** to enhance the ESG management in 2023.

### Building Foundation

### Creating Performance

2022

2023

Fundamental  
Enhancing

- **ESG strategy & policy established**
  - LG Group's ESG mgt. direction and LG Corp.'s strategy
  - Climate strategy and mid-to-long term tasks established
  - ESG related policy & rule newly established or renewed
- **ESG IT Platform (under development)**
- **4<sup>th</sup> ESG committee (Dec. 2022)**

- **ESG task execution and performance check**
  - Long-term direction & goal based tasks to be specified
  - Performance monitoring and regular report to management
- **ESG IT Platform advancement**
- **Systemic management and Reporting of ESG performance**

Ecosystem  
Building

- **ESG Disclosures**
  - LG ESG Report (Sep. 2022, ESG Data Standard Suggested)
  - ESG Data disclosed on the company website (Nov.)
  - Climate Action Report to be disclosed (Dec.)
- **Enhanced global Initiative participation & action**
  - Response to ESG Evaluation(S&P DJSI, CDP)
  - Participation in Global ESG Forums

- **Better stakeholder engagement and communication**
  - LG ESG Report
  - Special Report for key area
  - Website updates (regular/occasional)
- **Stakeholder cooperation model establishment & execution**
  - Public/Private Academic partnership (forum, conference)

### Shareholder Return

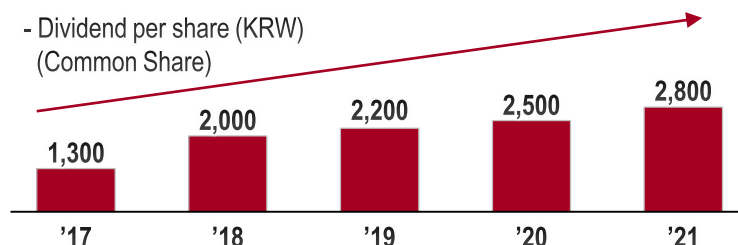
#### (Previous) Dividend Policy<sup>(1)</sup>

- LG Corp's dividend policy is to pay out more than 50% of the separate net income (excluding non-recurring income), within the range of the company's dividend income

#### ※ Shareholder Returns via Dividend

- Paid out avg. 64% of the adjusted separate net income as dividends
- LG affiliates' dividend policy was also disclosed as of 2022

- Dividend per share (KRW)  
(Common Share)



### Growth Investment

- Investment in high growth businesses within the same verticals to enhance LG's value chain
- Seeking organic/inorganic growth through investments and M&A

#### ※ Growth Investment Strategy

- Future business development to maximize customer value from mega trend perspective



### “Overall action plans for shareholder returns considering market changes and expectations”

#### Improved Dividend Policy

##### ❑ Enhancement of dividend stability & flexibility on the recurring income

###### Previous

To pay out more than 50% of the separate net income (excluding non-recurring income),  
**within the range of the company's dividend income**

Remove  
“within the range of the company's dividend income”

###### New

To pay out more than 50% of the separate net income (excluding non-recurring income)

###### Highlights

- **Increased flexibility of dividend scale** by easing constraints due to fluctuations in the subsidiaries' profits
- **Improved stability and predictability of dividends** through a clear message that non-dividend income can be also returned to the shareholders

#### Decision on Stock Buyback

##### ❑ Shareholder returns including non-recurring income

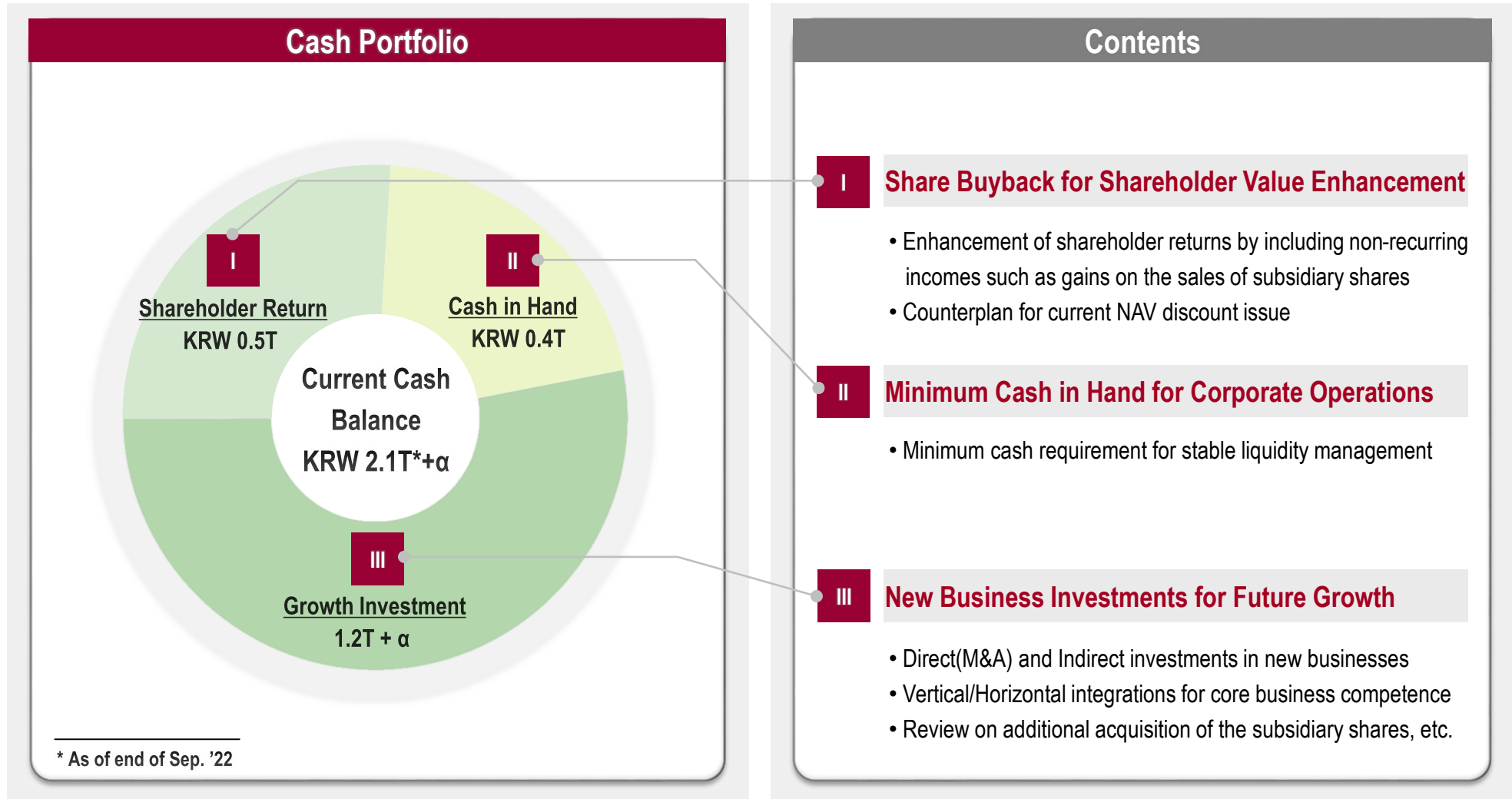


- ➔ Buyback per day will be determined within a certain range of the average daily trading volume and total buyback period may vary depending on market conditions.

###### Highlights

- **The BOD's will to improve NAV discount issue** by resolving uncertainty related to the company's cash utilization
- Shareholder value enhancement by **reduced number of outstanding shares and stable stock price** via buyback (Increased EPS through the decreased number of outstanding shares)

### “Capital allocation considering the balance of shareholder return and growth investment”



# Legal Disclaimer

This presentation and the information contained herein are for information purposes only and is not intended as an offer or solicitation of the purchase of securities.

This document contains forward-looking statements based on current assumptions and beliefs. The information in this presentation is not intended to predict actual results, and no assurances are given with respect thereto as it involves a number of factors that could cause actual results to differ materially.

The contents of this document are subject to change without notice and may also change in case the assumptions or standards on which such contents are based are different. The company is not obligated to change, amend or correct the contents of this document.

Please note that in no event shall the company and its employees provide warranty or be responsible for any damages or losses that may arise in connection with the contents of this document. Therefore, any investment decisions shall be made at one's own individual judgement & responsibility.

# Appendix : Consolidated Income Statement

(Unit : KRW MM)

Account	2020	1Q.21	2Q.21	3Q.21	4Q.21	2021	1Q.22	2Q.22	3Q.22	QoQ	YoY
<b>Sales</b>	<b>5,199,070</b>	<b>1,785,259</b>	<b>1,528,719</b>	<b>1,664,933</b>	<b>1,880,099</b>	<b>6,859,010</b>	<b>1,785,501</b>	<b>1,738,145</b>	<b>1,745,461</b>	<b>0.4%</b>	<b>4.8%</b>
G/L on Valuation of Equity Method Securities	1,203,696	860,026	488,484	444,465	154,294	1,947,269	688,313	354,714	340,821	(3.9%)	(23.3%)
Cost of Sales	3,302,831	749,325	867,516	982,685	1,465,921	4,065,447	879,126	1,145,982	1,135,907	(0.9%)	15.6%
Gross Profit	1,896,239	1,035,934	661,203	682,248	414,178	2,793,563	906,375	592,163	609,554	2.9%	(10.7%)
SG&A	310,183	70,047	80,360	81,993	101,059	333,459	78,096	91,674	100,306	9.4%	22.3%
<b>Operating Profit</b>	<b>1,586,056</b>	<b>965,887</b>	<b>580,843</b>	<b>600,255</b>	<b>313,119</b>	<b>2,460,104</b>	<b>828,279</b>	<b>500,489</b>	<b>509,248</b>	<b>1.8%</b>	<b>(15.2%)</b>
Net Non-operating Income	57,044	116,365	197	(3,142)	(182,539)	(69,119)	196	21,763	7,210	(66.9%)	(329.5%)
Non-operating Income	223,774	135,917	15,342	15,771	28,418	195,448	25,937	42,360	47,230	11.5%	199.5%
Non-operating Expenses	166,730	19,552	15,145	18,913	210,957	264,567	25,741	20,597	40,020	94.3%	111.6%
Pre-Tax Income	1,643,100	1,082,252	581,040	597,113	130,580	2,390,985	828,475	522,252	516,458	(1.1%)	(13.5%)
Profit from Continuing Operations	1,338,750	993,629	553,261	557,343	77,501	2,181,734	760,300	475,331	453,891	(4.5%)	(18.6%)
Profit from Discontinued Operations	201,908	63,764	447,818	9,221	(18,563)	502,240	584,698	2,635	1,938	(26.5%)	(79.0%)
<b>Net Income</b>	<b>1,540,658</b>	<b>1,057,393</b>	<b>1,001,079</b>	<b>566,564</b>	<b>58,938</b>	<b>2,683,974</b>	<b>1,344,998</b>	<b>477,966</b>	<b>455,829</b>	<b>(4.6%)</b>	<b>(19.5%)</b>
Controlling Interests	1,465,673	1,040,022	971,004	543,971	10,456	2,565,453	1,332,290	445,825	412,625	(7.4%)	(24.1%)

Source : Company's Consolidated Financial Statements under K-IFRS

\* As the financial data of 3Q22 have been prepared in advance, they are subject to change during the final review by external auditors.

\* LG Corp.'s consolidated income has been restated, reflecting P/L from discontinued operations for 2020 due to spin-off.

\* LG Corp.'s annual consolidated income of 2020, and 2021 have been restated, reflecting P/L from discontinued operations of D&O Corp.

# Appendix : Consolidated Financial Statement

(Unit : KRW MM)

Account	4Q.20	1Q.21	2Q.21	3Q.21	4Q.21	2021	1Q.22	2Q.22	QoQ	YoY
<b>Assets</b>	<b>24,282,268</b>	<b>25,162,045</b>	<b>24,005,975</b>	<b>24,974,600</b>	<b>25,669,796</b>	<b>28,710,755</b>	<b>28,859,715</b>	<b>29,979,618</b>	<b>3.9%</b>	<b>20.0%</b>
Current Assets	5,895,921	6,372,438	4,587,283	4,797,480	5,547,934	5,145,530	4,165,808	4,367,092	4.8%	(9.0%)
Cashable Assets <sup>1)</sup>	2,960,187	3,170,619	2,972,062	3,088,549	2,941,940	3,352,998	2,594,192	2,579,173	(0.6%)	(16.5%)
Inventories	41,682	56,711	74,607	86,101	54,019	100,305	87,938	119,269	35.6%	38.5%
Non-Current Assets	18,386,347	18,789,607	19,418,692	20,177,120	20,121,862	23,565,225	24,693,907	25,612,526	3.7%	26.9%
PP&E <sup>2)</sup>	2,947,472	2,750,450	2,760,782	2,777,503	2,804,787	2,845,935	2,820,950	2,822,872	0.1%	1.6%
<b>Liabilities</b>	<b>3,420,978</b>	<b>5,219,390</b>	<b>2,935,836</b>	<b>3,041,842</b>	<b>3,729,575</b>	<b>3,094,260</b>	<b>2,496,752</b>	<b>2,565,873</b>	<b>2.8%</b>	<b>(15.6%)</b>
Current Liabilities	2,133,263	3,999,703	1,787,416	1,867,437	2,819,273	2,114,743	1,762,573	1,802,279	2.3%	(3.5%)
Short-term Borrowings	301,250	293,532	222,101	224,548	262,995	260,507	419,877	425,825	1.4%	89.6%
Non-Current Liabilities	1,287,715	1,219,687	1,148,420	1,174,405	910,302	979,517	734,179	763,594	4.0%	(35.0%)
Long-term Debts	927,438	841,633	751,476	751,072	521,038	520,748	260,666	260,315	(0.1%)	(65.3%)
<b>Shareholder's Equity</b>	<b>20,861,290</b>	<b>19,942,655</b>	<b>21,070,139</b>	<b>21,932,758</b>	<b>21,940,221</b>	<b>25,616,495</b>	<b>26,362,963</b>	<b>27,413,745</b>	<b>4.0%</b>	<b>25.0%</b>
Capital Stock	879,359	879,359	801,613	801,613	801,613	801,613	801,613	801,613	0.0%	0.0%
Capital Surplus	2,964,730	2,969,304	2,969,304	2,968,568	2,969,304	2,967,922	2,967,922	2,967,922	0.0%	(0.0%)
AOCI <sup>3)</sup>	(365,812)	(239,620)	(125,722)	161,113	149,557	2,940,210	3,157,046	3,672,959	16.3%	2,179.7%
Other Capital Items	(2,385)	(1,659,704)	(1,565,341)	(1,565,341)	(1,565,341)	(1,565,341)	(1,632,347)	(1,720,351)	5.4%	9.9%
Retained Earnings	16,782,359	17,409,009	18,374,368	18,926,401	18,891,414	19,812,198	20,374,919	20,950,799	2.8%	10.7%
Minority Interests	603,039	584,307	615,917	640,404	693,674	659,893	693,810	740,803	6.8%	15.7%

Source : Company's Consolidated Financial Statements under K-IFRS

\* As the financial data of 3Q22 have been prepared in advance, they are subject to change during the final review by external auditors.

Notes:

1. Cashable Assets = Cash & Cash Equivalents + Bank Deposits

2. PPE: Property, Plant, and Equipment

3. AOCI: Accumulated Other Comprehensive Income



# Appendix : Separate Income Statement

(Unit : KRW MM)

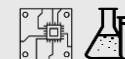
Account	2020	1Q.21	2Q.21	3Q.21	4Q.21	2021	1Q.22	2Q.22	3Q.22	QoQ	YoY
<b>Revenues</b>	<b>1,016,202</b>	<b>596,959</b>	<b>114,448</b>	<b>151,398</b>	<b>126,955</b>	<b>989,760</b>	<b>644,232</b>	<b>121,242</b>	<b>169,119</b>	<b>39.5%</b>	<b>11.7%</b>
Dividends Income	614,506	485,370	19	32,884	-	518,273	525,592	-	41,105	-	25.0%
Royalties Income	271,372	79,432	82,129	85,547	93,693	340,801	84,954	87,301	94,177	7.9%	10.1%
Rental Revenue	130,324	32,157	32,300	32,967	33,262	130,686	33,686	33,941	33,837	(0.3%)	2.6%
<b>Operating Expenses</b>	<b>222,179</b>	<b>49,103</b>	<b>65,518</b>	<b>52,042</b>	<b>82,724</b>	<b>249,387</b>	<b>49,935</b>	<b>67,399</b>	<b>58,583</b>	<b>(13.1%)</b>	<b>12.6%</b>
<b>Operating Profit</b>	<b>794,023</b>	<b>547,856</b>	<b>48,930</b>	<b>99,356</b>	<b>44,231</b>	<b>740,373</b>	<b>594,297</b>	<b>53,843</b>	<b>110,536</b>	<b>105.3%</b>	<b>11.3%</b>
Net Non-operating Income	797,436	19,077	6,406	3,997	(217,537)	(188,057)	8,100	9,039	9,300	2.9%	132.7%
<b>Pre-Tax Income</b>	<b>1,591,459</b>	<b>566,933</b>	<b>55,336</b>	<b>103,353</b>	<b>(173,306)</b>	<b>552,316</b>	<b>602,397</b>	<b>62,882</b>	<b>119,836</b>	<b>90.6%</b>	<b>15.9%</b>
Taxes and Dues	291,982	38,713	14,636	19,286	11,885	84,520	33,903	21,128	22,812	8.0%	18.3%
Profit from Continuing Operations	1,299,477	528,220	40,700	84,067	(185,191)	467,796	568,494	41,754	97,024	132.4%	15.4%
Profit from Discontinued Operations	31,874	34,433	731,934	(127)	(24)	766,216	-	-	-	-	-
<b>Net Income</b>	<b>1,331,351</b>	<b>562,653</b>	<b>772,634</b>	<b>83,940</b>	<b>(185,215)</b>	<b>1,234,012</b>	<b>568,494</b>	<b>41,754</b>	<b>97,024</b>	<b>132.4%</b>	<b>15.6%</b>

Source : Company's Consolidated Financial Statements under K-IFRS

\* As the financial data of 3Q22 have been prepared in advance, they are subject to change during the final review by external auditors.

\* LG Corp.'s separate income has been restated, reflecting P/L from discontinued operations for 2020 due to spin-off.

# Appendix : LG Affiliates (Electronics & Chemical)



(Unit : KRW B)

		2020	1Q.21	2Q.21	3Q.21	4Q.21	2021	1Q.22	2Q.22	3Q.22	Total
Electronics	<b>LG Electronics <sup>1)</sup></b>										
	Sales Revenue	58,057.9	17,633.1	16,932.3	18,567.5	20,775.1	73,908.0	20,969.0	19,464.0	21,176.8	61,609.8
	Operating Income	3,905.1	1,815.8	900.1	596.8	745.3	4,058.0	1,942.9	792.2	746.6	3,481.7
	Income before Tax	3,343.3	1,850.1	1,099.9	696.9	192.0	3,838.9	2,066.0	604.1	436.0	3,106.1
	Net Income	2,063.8	1,169.1	(292.0)	516.5	21.3	1,415.0	1,401.0	338.0	336.4	2,075.5
	<b>LG Display <sup>2)</sup></b>										
	Sales Revenue	24,261.6	6,882.8	6,965.5	7,223.2	8,806.5	29,878.0	6,471.5	5,607.3	6,771.4	18,850.2
	Operating Income	(36.5)	523.4	701.5	529.3	476.4	2,230.6	38.3	(488.3)	(759.3)	(1,209.3)
	Income before Tax	(602.5)	323.7	550.4	608.5	236.3	1,718.9	37.4	(512.1)	(1,098.8)	(1,573.5)
	Net Income	(76.1)	266.1	424.1	463.8	179.5	1,333.5	54.3	(382.0)	(774.0)	(1,101.8)
	<b>LG Innotek <sup>3)</sup></b>										
	Sales Revenue	9,541.8	3,070.3	2,354.7	3,797.6	5,723.0	14,945.6	3,951.7	3,702.6	5,387.4	13,041.7
	Operating Income	681.0	346.8	151.9	335.7	429.8	1,264.2	367.1	289.9	444.8	1,101.8
Chemical	Income before Tax	442.8	333.3	181.1	318.0	360.8	1,193.2	354.8	278.1	410.4	1,043.3
	Net Income	236.1	251.4	147.3	227.1	262.5	888.3	267.5	206.3	302.1	775.9
	<b>LG Chem <sup>4)</sup></b>										
	Sales Revenue	30,058.9	9,627.9	11,439.3	10,597.5	10,934.6	42,599.3	11,595.0	12,239.9	14,177.7	38,012.6
	Operating Income	1,805.4	1,408.6	2,141.2	727.2	749.4	5,026.4	1,024.8	878.5	901.2	2,804.4
	Income before Tax	951.6	1,427.0	2,214.1	738.1	512.8	4,892.0	1,023.3	942.8	925.8	2,891.9
	Net Income	682.4	1,371.0	1,566.3	679.9	336.8	3,953.9	769.2	718.3	713.9	2,201.4
	<b>LG H&amp;H</b>										
	Sales Revenue	7,844.5	2,036.7	2,021.4	2,010.3	2,023.1	8,091.5	1,645.0	1,862.7	1,870.3	5,378.0
	Operating Income	1,220.9	370.6	335.8	342.3	241.0	1,289.6	175.6	216.6	190.1	582.2
	Income before Tax	1,121.1	354.4	305.2	329.4	198.3	1,187.4	160.0	195.5	174.6	530.0
	Net Income	813.1	258.8	226.4	239.5	136.4	861.1	113.8	126.0	127.4	367.1
	<b>LG Energy Solution</b>										
	Sales Revenue	Earnings from the beginning of 2021 are only available	4,254.1	5,131.0	4,027.4	4,439.4	17,851.9	4,342.3	5,070.6	7,648.2	17,061.1
	Operating Income		341.2	724.3	(372.8)	75.7	768.5	258.9	195.6	521.9	976.3
	Income before Tax		300.6	837.8	(463.0)	101.8	777.2	259.7	128.8	241.6	630.0
	Net Income		443.0	620.9	(205.8)	71.8	929.9	226.6	89.9	187.7	504.3

Source : Company's Consolidated Financial Statements under K-IFRS

\* As the financial data of 3Q22 have been prepared in advance, it is subject to change during the final audit by external auditors .

1) LG Electronics' P/L has been restated for '20~1Q'21, reflecting P/L from discontinued operations of mobile business and for '21~1Q'22, reflecting P/L from discontinued operations of solar business.

2) LG Display early applied the revision of accounting standards for tangible assets according to K-IFRS 1016, from the FY2020 performance.

3) LG Innotek's P/L has been restated for '20~3Q'21, reflecting P/L from discontinued operations of LED business.

4) LG Chem's P/L has been restated for '20~2Q'21, reflecting P/L from discontinued operations of Ujimag Koreaand for '20~1Q22, reflecting P/L from discontinued operations of polarizer business. .

# Appendix : LG Affiliates (Telecom & Services)



(Unit : KRW B)

		2020	1Q.21	2Q.21	3Q.21	4Q.21	2021	1Q.22	2Q.22	3Q.22	Total
Telecom & Services	<b>LG U<sup>+</sup></b>										
	Sales Revenue	13,417.6	3,416.8	3,345.5	3,477.4	3,611.4	13,851.1	3,410.0	3,384.3	3,501.1	10,295.4
	Operating Income	886.2	275.6	268.4	276.7	158.2	979.0	261.2	248.4	285.1	794.7
	Income before Tax	373.3	257.0	257.7	266.1	124.3	905.2	229.1	214.0	222.7	665.8
	Net Income	478.1	200.9	210.5	211.0	101.8	724.2	170.4	162.0	170.8	503.2
	<b>G IIR</b>										
	Sales Revenue	375.6	64.9	107.7	105.3	180.6	458.5	87.3	101.6	112.8	301.8
	Operating Income	25.3	(3.0)	1.7	7.0	16.6	22.2	(1.9)	3.3	3.1	4.5
	Income before Tax	19.6	(3.0)	5.4	6.7	15.7	24.7	(1.5)	3.4	3.3	5.2
	Net Income	9.0	(2.9)	3.9	5.1	11.2	17.3	(1.5)	2.5	2.6	3.7
	<b>LG CNS</b>										
	Sales Revenue	3,360.5	754.5	851.2	1,024.4	1,513.1	4,143.1	885.0	1,149.7	1,167.7	3,202.4
	Operating Income	246.1	54.4	56.2	89.9	128.2	328.6	64.9	87.3	95.3	247.6
	Income before Tax	231.7	52.5	50.3	87.5	125.8	316.1	57.0	85.6	94.5	237.2
	Net Income	166.5	37.7	40.0	66.4	90.8	234.9	39.3	64.3	70.3	174.0
	<b>D&amp;O Corp.<sup>1)</sup></b>										
	Sales Revenue	166.9	39.5	44.4	40.8	63.5	188.2	67.5	58.8	64.0	190.3
	Operating Income	(41.4)	(6.5)	(10.7)	(7.8)	(1.2)	(26.1)	13.3	(7.2)	0.8	6.9
	Income before Tax	(33.7)	1.1	1.4	1.4	18.3	22.2	24.5	12.5	23.7	60.7
	Net Income	67.7	31.2	21.2	10.4	(3.4)	59.4	601.3	14.8	20.0	636.1
	<b>LG MDI</b>										
	Sales Revenue	85.4	29.9	31.6	40.9	42.2	144.7	40.6	56.7	50.4	147.8
	Operating Income	(1.3)	2.1	(1.9)	4.8	(4.9)	0.1	1.3	6.0	0.5	7.8
	Income before Tax	(0.6)	2.3	(1.7)	5.0	(4.7)	0.9	1.4	6.1	0.8	8.3
	Net Income	(0.9)	0.9	(0.8)	4.1	(3.7)	0.4	(1.6)	7.3	0.5	6.2
	<b>LG Sports</b>										
	Sales Revenue	57.8	5.3	17.4	15.4	20.7	58.8	5.6	22.2	20.1	47.9
	Operating Income	(1.9)	(6.9)	2.3	1.6	(4.8)	(7.9)	(7.5)	6.5	4.4	3.4
	Income before Tax	(3.1)	0.1	2.2	1.5	(4.9)	(1.2)	(7.7)	21.7	4.4	18.4
	Net Income	(3.1)	(0.2)	2.2	1.5	(4.5)	(1.0)	(7.7)	22.1	4.4	18.8

Source : Company's Consolidated Financial Statements under K-IFRS

\* As the financial data of 3Q22 have been prepared in advance, it is subject to change during the final review by external auditors .

1) D&O Corp.(previously S&I Corp.) 's P/L has been restated for '20~'21, reflecting P/L from discontinued operations from stake sales of its previous subsidiaries.

# Appendix : Dividend History

\* Disclosed Dividend Policy  
on 13<sup>th</sup> Feb 2020

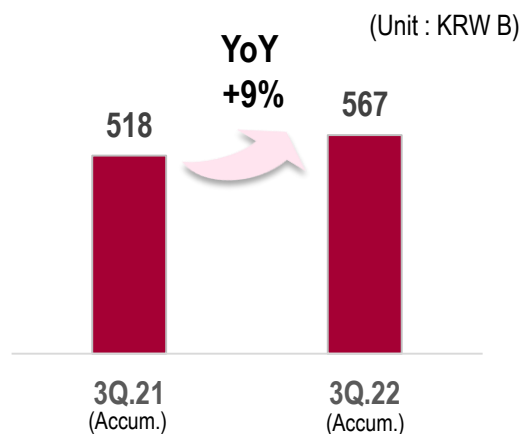
		FY 2017	FY 2018	FY 2019	FY 2020*	FY 2021
Total Cash Dividends(KRW 100M)		2,287	3,517	3,869	4,396	4,489
(Separate) Dividends payout ratio (%) <sup>1)</sup>		53%	64%	67%	62%	65%
Dividend Per Share(KRW)	Common	1,300	2,000	2,200	2,500	2,800
	Preferred	1,350	2,050	2,250	2,550	2,850
Cash Dividend Yield(%)	Common	1.5	2.8	2.9	3.0	3.4
	Preferred	2.7	5.0	4.5	3.8	4.4

1) Excluding one-off non-recurring profit such as sales of share

# Appendix : 3 Major Income Stream of LG Corp.

## Dividends Income

### Dividends from the Invested Companies

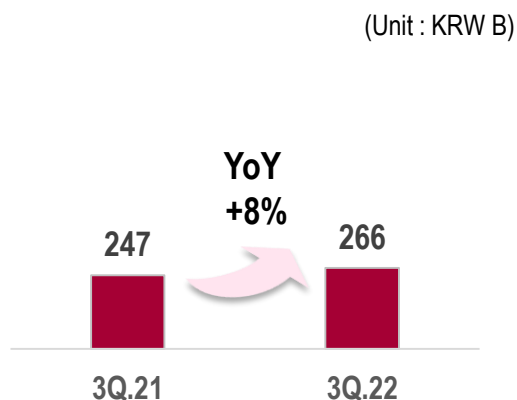


Increased Dividend Income YoY

## Royalties Income

### Brand Royalties for using LG brand

(Consolidated Revenue-Advertisement Expense) × 0.2%<sup>1)</sup>



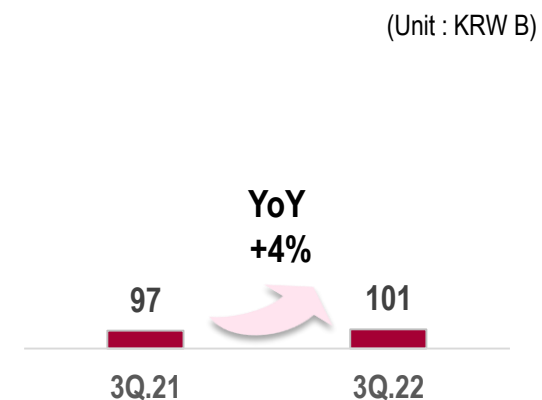
Growing Trend of Brand Royalties

(due to sales growth of LG affiliates such as LGES & LGIT)

## Rental Revenue

### Revenues from the 4 buildings

(Twin, Gwanghwamun, Gasan, Seoul Station)



Generation of Stable Profits

1) For major affiliates